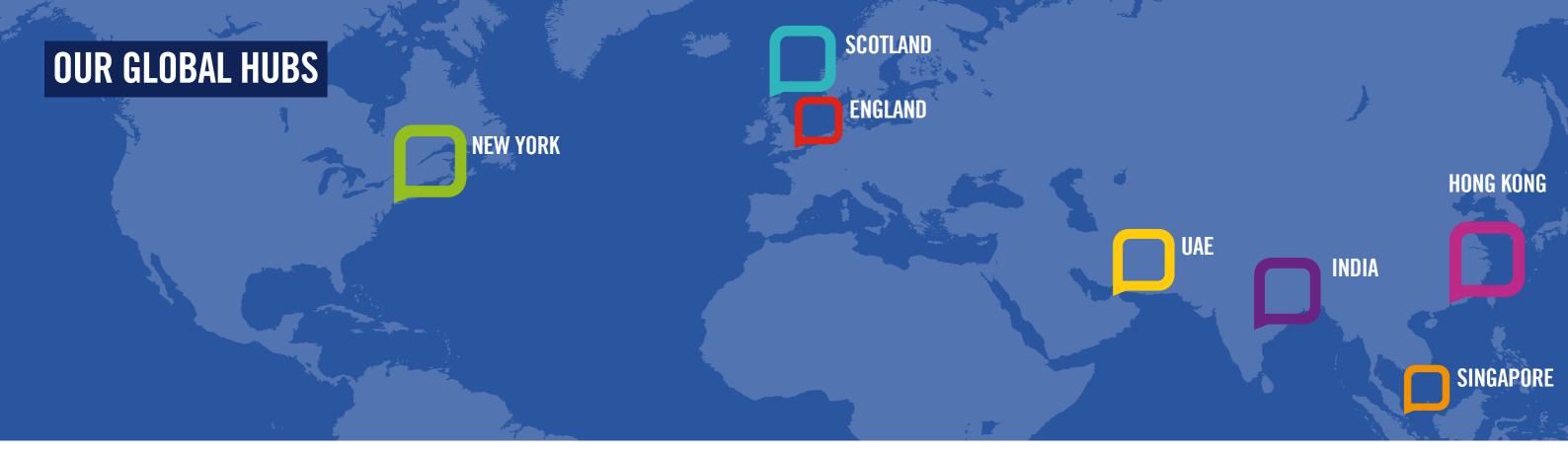


**SCOTLAND** 

# ABOUT US 2022

MEMBERSHIP AND PROGRAMME DETAILS





# **OUR MISSION**

To inspire, accelerate and unite the marketing leaders of today and tomorrow helping them to do well in their careers, do good in society and feel good about our profession and our community.



### **GLOBAL VISION**

To be the leading global community of the world's smartest marketers raising the quality and importance of our profession and our impact on business, the economy and in society.



### **LOCAL VISION**

to build a vibrant marketing community renowned for enlightened thinking, innovation and creativity.

# **MSS OBJECTIVES**

- 1. TO INCREASE MEMBERSHIP WHILST BEING BOTH INCLUSIVE AND INSPIRATIONAL
- 2. PROMOTE THE VALUE OF MARKETING FROM THE CLASSROOM TO THE BOARDROOM
- 3. PROMOTE SCOTLAND AS A GREAT PLACE TO STUDY, WORK & INVEST IN MARKETING TALENT

# **ADVISORY BOARD**

Our board is selected to reflect and represent our members with a wide range of industry sectors and marketing disciplines involved providing strategic input to our direction and plans.

Our Board focuses on 3 key areas:

# MARKETING & MEMBERSHIP

### **EDUCATION & EMPOWERMENT**

### **PURPOSE & PARTNERSHIPS**

We also have various taskforces which focus on other key areas:

STAR AWARDS - Chair - Paul Menzies, C & C

STUDENT MARKETING SOCIETIES - Chair - Ailsa Graham, Tesco Bank

FUTURE LEADERS - Chair - Kirsty Chalmers, Baxters & Vice Chair - Tom Cheeseman ICAS

**EQUALITY, DIVERSITY & INCLUSION** – Chair - Barrington Reeves, Too Gallus

**CLIMATE CHANGE** – Chair - Marina MacIver, Scottish Enterprise

FELLOWS - Chair - Cara Chambers, International Beverages

### **2022 BOARD MEMBERS**

Rod Gillies, Whyte & Mackay (Chair)

Claire Prentice, Scottish Government (Vice-Chair)

Kirsty Chalmers, Baxters

Tom Cheeseman, ICAS

Marina McIver, Scottish Enterprise

Adam Bell, Moment

Kirsten Spence, Edrington

Cara Chambers, International Beverage

Kirsteen Beeston, Whyte & Mackay

Ailsa Graham, Tesco Bank

Maddy Sim, Dentsu

Aarti Joshi, DF Concerts

David Craik, Bright Signals

Jordan Hewitt, VisitScotland

Simon Crunden, Republic of Media

Morna McLelland, Stripe

Pete Martin, Always Be Content

Tushar Kaul, Belle & Duke

Barrington Reeves, Too Gallus

Paul Menzies, C & C

Chris Bruce, The Lane

Neil Skinner, Edrington UK

Alastair Wallace, Material

Natalya Ratner, Robotical



# MEMBERSHIP

# THE BENEFITS



### **COMMUNITY**

Connections and conversations with a global network of smart marketers.

### **MEMBERSHIP LEVELS**



In first 3 years in our profession with an inclusive approach to attracing people from all backgrounds to our industry.

### **BUSINESS TEAMS**

Formerly, Corporate Members, this package is available to organisations with 5+ individual members looking to recognise, reward and develop marketing talent. Event, training and development packages available to add even more value.



### **INSPIRATION**

World class events, awards, speakers and content.



At least 3 years experience with aspiration to lead.

### INTERNATIONAL MEMBERSHIP

Available to members currently based overseas.



### **ACCELERATION**

We open doors and open minds giving our members the tools and influence to go further and faster.



At least 5 years experience and in a leadership role.

# **KEY PERFORMANCE INDICATORS**

From our Annual Membership Survey

95% inspired by our vision

**88%** value our communications

98% would recommend membership



















**NIGEL VAZ** GLOBAL CEO, PUBLICIS SAPIENT





# DIGITAL DAY



ABOUT

# **2021 HEADLINE SPONSORS**

**REPUBLIC** FMEDIA



# **SUPPORTERS**







- A virtual event split into 2 days dedicated to all things
- digital:

Digital Day Now Digital Day Next

Inspiring speakers and thought-provoking topics including:

Digital business transformation with Nigel Vaz, author and CEO of Publicis Sapient
Brand Suitability with the NFL
The Power of Purpose with Headspace VP of Marketing

Decoding Decisions: The Messy Middle with Google
The Death of the Cookie with MiQ

Influencer 101 with Charlotte Williams

# STAR AWARDS





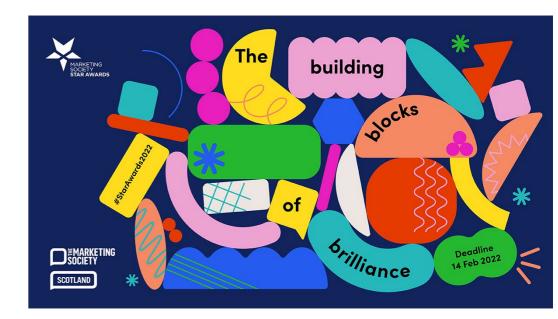


# **STRATEGIC PARTNERS**





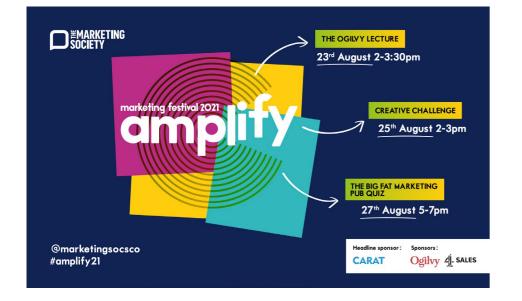
- Recognising and rewarding marketing excellence
  - across six categories: Development, Strategic,
     Communication, Sector, Chairman's and Champions
  - All members are invited to score entries online with
  - Leader level members participanting in panels that decide the shortlists and winners
  - Over 100 judges sitting on 20 different panels
  - Over 500 guests attended the live streamed event in
- Guest Zoom Rooms across the country meeting old friends and new contacts in the Entertainment Room whilst enjoying some magic, comedy and a special music performance.

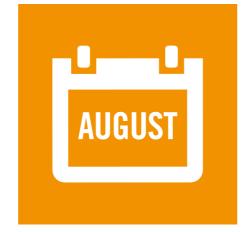




Paul Menzies, Brand & Marketing Director - Beer, C&C Group and Star Awards Chair 2022/23

# AMPLIFY MARKETING FESTIVAL





**ABOUT** 





**CARAT** 





- Inspiring speakers, passionate debate and friendly
   competition celebrating creativity and making connections
- The Ogilvy Lecture introduced by Rory Sutherland
- and delivered by Allan Scott (co-creator of The Queen's Gambit) before a live Q & A session with Sophie Devonshire.

Clients vs Agencies Creative Challenge The Big Fat Marketing Pub Quiz

- Fringe events Climate Change Cluster and a Future
- Leaders debating masterclass with Debate Mate



# ST ANDREW'S DAY DINNER





ABOUT

# **SPONSORS**





**Denholm**Associates

- End of year celebration
- CEO and Chair's Address
- Fellows & Honorary Fellows Announcements
- Employer Brand of the Year Awards







Watch the recording - here



# EMPOWERING DEVELOPMENT EVENTS

### **FUTURE LEADERS**

**ABOUT** 

A programme of events for Future Leader members aspiring to senior roles featuring Marketing Society Fellows discussing their career path and their own areas of expertise as well as personal insights on leadership.

# **CONNECTIONS & CONVERSATIONS**

**ABOUT** 

New for 2022, these events are aimed at Leader members will provide an environment to reconnect and discuss key topics, challenges, or issues facing the industry.

# **INSPIRING MINDS**

**ABOUT** 

Two half day events covering a wide range of marketing skills.

### **SPONSORED BY**



### **INDUSTRY INSIGHTS**

**ABOUT** 

These events are hosted by leading companies and have been developed to provide members and guests with insights into different industry sectors, organisations and specific projects.

2021/2022 HOSTS











# **TRENDSPOTTING**

ABOUT

Two half day events covering a wide range of trends, tools and techniques.

June - Strategy | Sept - Creativity

# TRAINING AND DEVELOPMENT PROGRAMMES



Our accelerated learning programme is dedicated to empowering marketers' development to grow their career, their brands and their people.

Interactive, engaging content to coach deeper thinking on how to pivot, adapt and fast track growth-driving strategies, all while helping to accelerate your career.

We have targeted programmes for indivduals and teams which include:

# **LEARNING LABS**

Half-day workshops for members to accelerate learning through knowledge and tools from industry experts.

Drew Povey (Friday 14 January)
Visual Identity (Tuesday 1 February)
Be the Marketing Leader you want to be (Wed 30 March)
Managing your Agencies (Tuesday 05 April)

# MARKETING LEADERS' MASTERCLASS

Fast flexible e-learning programme over three months, accelerating your influence and impact as a marketing leader

# MARKETING LEADERS' PROGRAMME

The society's flagship leadership development for those poised to take on significant senior leadership roles, challenges, or responsibilities.

# **ONES TO WATCH**

One-day workshops for rising stars, offering a personal leadership development journey and a ready-made network of like-minded peers.

# **INSIDERS' PROGRAMME & BEING BOLD WORKSHOPS**

Bespoke learning, including the Insiders' Programme bringing our network of experts inside your organisation and BeingBold Workshops to change behaviours or work on a live brief.

# BY INVITATION EVENTS

# **PIONEERING SPIRIT AWARDS**





GOLD



2021 FINALISTS

A World Without Borders -Aeromexico, Mexico

SILVER

**ABOUT** 

**SPONSORED BY** 

Senior members are invited to judge award winning and inspiring marketing case studies from across the world. See details and the selected campaigns from over the last 10 years <a href="here">here</a>.

**Denholm**Associates

**BRONZE** 



#NoConditionsApply - Times of India, India



Sensorial Tours -Ministerio de Turismo, Ecuador

# ACCESS TO GLOBAL EVENTS

As part of a global network we are able to offer our members more access to online events from our hubs in London, New York, Hong Kong, Dubai and Singapore.

Members can join in to be inspired by our world-class speakers and pose questions to join the conversation.

Check the website for more confirmed dates:

www.marketingsociety.com/events

Throughout the year members can access regular webinars from The Marketing Society global hubs featuring leading speakers on key subjects.

Themes and subjects have included:









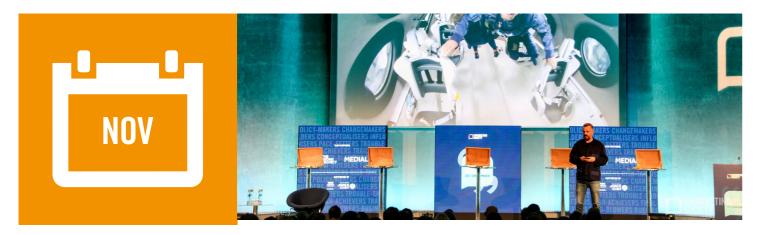






# LONDON FLAGSHIP EVENTS

### **ANNUAL CONFERENCE**



**2022 DATE** 

Wednesday 9 November

ABOUT

At The Marketing Society, we bring people together to listen and learn from one another, to spark debate, creativity and new ideas, and to make connections. The Global Conference is a culmination of that.

One day, seven hours to come together and stimulate new thinking, to be re-energised and find renewed passion in what marketing can achieve.

### **ANNUAL DINNER**



2022 DATE

Wednesday 23 November

ABOUT

Join us for a truly special and uplifting evening of celebrations, connections and conversations. It's a chance to round off the year right; to reward your teams for their hard work, and to celebrate the ingenuity, passion and drive of our industry.

The 2021 event was hosted by comedian Josh Widdecome, guests voted Channel 4 as the Brand of the Year.

# THE MARKETING SOCIETY AWARDS



**2022 DATE** 

Wednesday 6 July

**ABOUT** 

Our London awards have been an institution since 1985 – establishing their reputation as the UK's leading marketing awards.

**2021 WINNERS** 

### **MOST INSPIRATIONAL STORY**

Essity: Tena, AMVBBD0

### **BRAVEST TEAM**

Bodyform/Libresse (Essity), AMVBBD0

### **FUTURE LEADER**

Gini Sharvill, Häagen-Dazs

### **MARKETING LEADER**

Aline Santos, Unilever

### **GRAND PRIX**

The National Lottery/Camelot





# ONLINE INSPIRATION

Exclusive password protected content for members only

Over 500 videos to inspire and educate

40 regular bloggers that provoke, question and outline trends

Podcast channel hosting lively interviews on hot topics

Opportunities for members to become thought leaders and raise their profile

**BLOGS & THINK PIECES** 

**AWARD CASE STUDIES** 

**EVENT DETAILS & BOOKINGS** 

# **PUBLICATIONS**



# **COFFEE HOUSE ON GUILD**

Providing connections and conversations with members from across the world

# **VIDEOS & EVENT RECORDINGS**

# **PODCAST & INTERVIEWS**

# **MEMBERSHIP DETAILS**

# **SOCIAL MEDIA**



@marketingsocsco 5.7k

37.5k

The Marketing Society Scotland 4.9k

The Marketing Society 44.6k

**O**themarketingsoc

**f** 2k



# COMMUNICATIONS

# WHAT'S GOING ON (WGO)

WGO is our weekly email that goes out on Mondays and provides updates on our event programme and new initiatives.

We also highlight events and programmes being developed in London and our other global hubs.

Any other updates from our HQ are sent out on Fridays.

# GLOBAL

### THE EDIT

A monthly update on events and initiatives across our 6 global hubs.

# **SUPPORTING OUR MEMBERS (SOM)**

SOS – is a weekly email which we send out on Wednesdays and was developed at the start of the covid-19 pandemic to provide additional support to our members.

### **CONNECTIONS**

Showcasing news and work from our members as well as highlight new corporate members and partners.

### CONTENT

Sharing anything that could be useful or stimulating to other members from blogs, reviews and inspiring case studies.

### **COMMUNITY**

Supporting partner events, new initiatives and job market opportunities.

# MENTORING PROGRAMME

- Open and FREE to all members both as mentor & mentee
- Suggested commitment of 4 meetings per year



IAN MCATEER
Chair
The Union

ANNA VAUGHAN

Brand Strategy Lead

Coutts, NatWest Group

- Independent and confidential advice and guidance
- Young Mentor, Peer to Peer and Female to Female connections available



CARA CHAMBERS

Marketing Director
International Beverage



**ROD GILLIES Head of Innovation & Incubation**Whyte & Mackay

# STUDENT MARKETING SOCIETIES

Promoting the marketing profession and introducing students to our industry.

Established in 10 universities across Scotland with a Marketing Society mentor



Annual Student
Marketing Society
Gathering

<sup>\*</sup>Edinburgh, Edinburgh Napier, QMU, Glasgow, Glasgow Caledonian, Stirling, Dundee, Robert Gordon, Heriot-Watt and Strathclyde.



# **BUSINESS TEAMS**

# **GLOBAL**

- ACCENTURE
- AMAZON
- AMV BBD0
- BBC
- BLOOMBERG

### **SCOTLAND**

- 3X1
- AEGON ASSET MANAGEMENT
- AG BARR
- ALWAYS BE CONTENT
- BARCLAYS
- BAXTERS
- BEAM SUNTORY
- BIG PARTNERSHIP
- BRUICHLADDICH
- CALMAC FERRIES
- CARAT / DENTSU AEGIS
   EDINBURGH
- CHANNEL 4
- CHARLOTTE STREET PARTNERS.
- DC THOMSON MEDIA
- DENHOLM ASSOCIATES
- DEXCOM
- DIAGEO
- DIGITAS

- BT
- COCA COLA
- DIAGEO
- EBAY
- GOGGLE
- DYNAM
- EDINBURGH NAPIER UNIVERSITY
- EDRINGTON
- EDRINGTON UK
- FOOD STANDARDS SCOTLAND
- FRAME
- FRONT PAGE
- GLENMORANGIE
- GOLDEN CHARTER
- GRAYLING
- GUY & CO
- HERIOT-WATT UNIVERSITY
- HISTORIC ENVIRONMENT SCOTLAND
- IAN MACLEOD DISTILLERS
- ICAS
- INNIS & GUNN

- IBM
- JOHN LEWIS & PARTNERS
- LINKEDIN
- MCDONALDS
- MICROSOFT
- INTERNATIONAL BEVERAGES
- JOHN DOE GROUP
- LUX EVENTS
- MACDONALD HOTELS &
  - RESORTS
- MADEBRAVE
- MATERIAL
- MEDIACOM
- MOMENT
- MUCKLE MEDIA
- MULTIPLY
- NATIONAL TRUST FOR SCOTLAND
- NEWS INTERNATIONAL SCOTLAND
- PEOPLE'S POSTCODE LOTTERY
- REPUBLIC OF MEDIA
- ROYAL BANK OF SCOTLAND
- ROYAL LONDON

- MULLER
- M&S
- PAYPAL
- PIZZA HUT
- SALESFORCE
- SCOTLAND FOOD & DRINK
- SAINSBURY'S BANK
- SCOTRAIL
- SCOTTISH ENTERPRISE
- SCOTTISH GOVERNMENT
- SEAFISH
- SKILLS DEVELOPMENT SCOTLAND
- SKY MEDIA
- SPEY
- SQA
- STRIPE
- STUDIO SOMETHING
- STV
- SUNSHINE COMMUNICATIONS
- TENNENT'S
- TESCO BANK
- THE GATE
- THE LANE AGENCY

- SNAPCHAT
- TIK TOK
- TUI
- THE ECONOMIST
- UNILEVER
- THE LEITH AGENCY
- THE R&A
- THE ROYAL EDINBURGH
   MILITARY TATTOO
- THE UNION
- UNION DIRECT
- UNIVERSITY OF EDINBURGH
- UNIVERSITY OF GLASGOW
- UNIVERSITY OF STRATHCLYDE
- VELUX
- VISITSCOTLAND
- VOLVO
- WEAVE
- WEBER SHANDWICK
- WHITESPACE
- WHYTE & MACKAY
- ZERO WASTE SCOTLAND

# MEMBERSHIP COSTS



### FIRST ROLE

Less than 3 years' experience

### £180 + VAT

No joining fee



### **FUTURE LEADER**

At least 3 years' experience

### £245 + VAT

£75 joining fee



### **LEADER**

At least 5 years' experience at managerial level

£395 + VAT

£145 joining fee



### **BUSINESS TEAMS**

Bespoke packages developed for 5+ individual members to include event and training programmes

**£POA** 

### MEMBER GET MEMBER

Members who nominate potential new members will receive the following John Lewis & Partners gift vouchers as an incentive

FIRST ROLE OR FUTURE LEADER - £25 LEADERS - £50 BUSINESS TEAMS - £100

# 10 WAYS TO GET INVOLVED

Our number one objective is to ensure that our members are fully engaged and enjoying the benefits of being part of our vibrant community.

- 1. ATTEND EVENTS PHYSICAL OR VIRTUAL
- 2. PROVIDE SPEAKER AND TOPIC RECOMMENDATIONS
- 3. WRITE EVENT AND BOOK REVIEWS
- 4. **VOLUNTEER AS A MENTOR**

- 5. SIGN UP AS A MENTEE
- 6. ENTER THE STAR AWARDS
- 7. JUDGE THE STAR AWARDS
- 8. ENGAGE WITH OUR SOCIAL CHANNELS

- 9. GET INVOLVED WITH OUR COFFEEHOUSE ON GUILD
- 10. SUPPORT OUR TASKFORCES AND THINK-TANKS

# 2022 EVENT CALENDAR: SCOTLAND

#### **JANUARY**

Thursday 13 January - Star Awards Showcase (V)

Monday 17 January – Industry Insights #1 with ICAS, Mental Health and Wellbeing in the Workplace [V]

Tuesday 25 January – Future Leaders #1

Thursday 27 January - Fellows Burns Gathering

#### **FEBRUARY**

Thursday 3 February - Advisory Board Meeting #1

Monday 14 February - Star Awards Entry Deadline

Thursday 17 February – PSA Judging #1 (V)

#### **MARCH**

Student Marketing Society Gathering (V or physical TBC)

Tuesday 8 March (or week of International Women's Day)

Thursday 17 March - Star Marketing Student Apprentice Day, Glasgow

Wednesday 23 & Thursday 24 March - Star Awards Judging [1st stage] (V)

Wednesday 30 March - Inspiring Minds #1, Edinburgh

#### **APRIL**

Tuesday 5 April - Future Leaders #2 (V)

Thursday 7 April - Connections & Conversations #1, Glasgow

Thursday 14 April - Advisory Board Meeting #2

Thursday 28 April - Industry Insights #2 with DC Thomson, Dundee

### MAY

Tuesday 5 May – Star Awards judging (2nd stage) (V) and Monday 9 May – Rising & Aspiring Star interviews (V)

Digital Day [F], hybrid event (1 day) part of global week – week of 9 May

Thursday 19 May - PSA Judging #2 (V) Best of the Best

Friday 27 May - Annual Golf Day

#### JUNE

Thursday 9 June - Trendspotting - Strategy, Edinburgh Thursday 23 June - Star Awards [F], Edinburgh

#### **AUGUST**

Tuesday 9 August - Future Leaders #3 (V) Thursday 18 August - Advisory Board Meeting #3 Friday 26 August - Amplify [F], Edinburgh

#### **SEPTEMBER**

Thursday 8 September - Connections & Conversations #2, Edinburgh Tuesday 20 September - PSA Judging #3 (V)
Thursday 29 September - Trendspotting - Creativity, Glasgow

#### **OCTOBER**

Tuesday 4 October - Future Leaders #4 Thursday 20 October - Fellows Get Together Wednesday 26 October - Inspiring Minds #2, Glasgow

#### **NOVEMBER**

Tuesday 15 November - PSA Judging #4 (V) Wednesday 16 November - Advisory Board Meeting #4 St Andrew's Day Dinner [F], Edinburgh (24, 30 or 1st Dec TBC)

#### **DECEMBER**

Thursday 8 December – Industry Insights #3 followed by Christmas Drinks, Glasgow

# 2022 EVENT CALENDAR: ENGLAND/GLOBAL

#### **JANUARY**

Monday 10th January - Love Work Book Launch By Sophie Devonshire (V)

Wednesday 12th January - Your Society in 2022 (V)

Thursday 13th January – Your Society in 2022 (V)

Friday 14th January - Accelerate Learning Lab (V)

Tuesday 18th January - Changemakers Club

Wednesday 19th January - Inspirations and Insights; Award Showcase, London

Tuesday 25th January – Partner Event; Media Link Supper Club (V)

Wednesday 26th January - Inspirations and Insights (V)

Thursday 27th January - MLP reconnect

### **FEBRUARY**

Tuesday 1st February – Accelerate Learning Lab (V)

Tuesday 15th February - Meta Debate: Personalised Ads, London

Wednesday 16th February - The New World of Marketing (V)

Wednesday 23rd February - A Global Conversation: Better Briefs Project (V)

Thursday 24th February - Step Conference (V)

#### MARCH

Wednesday 30th March - A Global Conversation: Interactive session (V)

Wednesday 30th March - Accelerate: Learning Lab: Be the marketing leader you want to be?(V)

#### APRIL

Tuesday 26th April - Medialink Supper Club, London

#### MAY

wc 9 May - Global Digital Week
Wednesday 25th May - Inspirations and Insights (V)

### JUNE

Tuesday 7th June – Sprintathon, London Sunday 26th June – Connections & Conversations (V)

#### JULY

Wednesday 6th July - The 38th Marketing Society Awards, London Wednesday 27th July - Inspiration and Insights (V)

#### SEPTEMBER

Tuesday 6th September - MediaLink Supper Club, London

#### **OCTOBER**

Wednesday 26th October – Inspirations and Insights (V)

### **NOVEMBER**

Wednesday 9 November - Annual Conference, London Wednesday 23rd November - Annual Dinner, London Tuesday 29th November - Medialink Supper Club, London

#### **DECEMBER**

Wednesday 28th December - Inspirations and Insights (V)

NOTES

More events to be confirmed

(V) = virtual event

Dates are subject to change

Keep an eye on our website





# THANK YOU

**GET IN TOUCH:** 

**GRAEME ATHA - DIRECTOR** 

graeme@marketingsociety.com

**CAROLINE HILL - MARKETING MANAGER** 

caroline@marketingsociety.com





